



Wealth Potential Analysis

Answer the questions. Each question has a value. Add up all the values. This gives you your score. At the bottom there are different ranges of numbers. So what is your Wealth Potential?

1. Regardless of age, I regard myself as active. Often [3] – Sometimes [2] – Rarely [1]
2. When I have extra money I spend it. Often [1] – Sometimes [3] – Rarely [6]
3. I am willing to take reasonable risks. Often [6] – Sometimes [3] – Rarely [1]
4. I know what my values are. Often [6] – Sometimes [3] – Rarely [1]
5. I invest in myself [training, education]. Often [9] – Sometimes [7] – Rarely [3]
6. I write goals. Often [9] – Sometimes [7] – Rarely [3]
7. I review my goals frequently. Often [9] – Sometimes [7] – Rarely [3]
8. I skip breakfast. Often [1] – Sometimes [2] – Rarely [3]
9. I read or say positive daily affirmations. Often [3] – Sometimes [2] – Rarely [1]
10. I get up at an hour before I start my business day.
Often [6] – Sometimes [3] – Rarely [1]
11. I exercise regularly. Often [6] – Sometimes [3] – Rarely [1]
12. I have a morning routine. Often [9] – Sometimes [7] – Rarely [3]
13. I tend to procrastinate. Often [1] – Sometimes [3] – Rarely [6]
14. I plan my work. Often [6] – Sometimes [3] – Rarely [1]
15. I use a daily planner or calendar. Often [6] – Sometimes [3] – Rarely [1]
16. I get regular rest. Often [3] – Sometimes [2] – Rarely [1]
17. I keep a daily record of my business contacts.
Often [3] – Sometimes [2] – Rarely [1]
18. I use social media. Often [6] – Sometimes [3] – Rarely [1]
19. I add to my contact list regularly. Often [9] – Sometimes [7] – Rarely [3]
20. I go the extra mile. Often [6] – Sometimes [3] – Rarely [1]
21. I live life on purpose. Often [6] – Sometimes [3] – Rarely [1]
22. I understand my priorities. Often [9] – Sometimes [7] – Rarely [3]
23. I make sure everyone wins in my personal and business dealings.
Often [9] – Sometimes [7] – Rarely [3]
24. I am a good listener. Often [9] – Sometimes [7] – Rarely [3]
25. I am open-minded. Often [9] – Sometimes [7] – Rarely [3]

High – 140 – 159

High median – 120 – 139

Low median – 100 – 119

Low – 43 – 99

This is not a statistically validated test. The psychometrics are based on generally accepted principles and practices of financially successful people.